

Racing to Indy!

Sara Beth is off to Indianapolis for the National Senior Move Managers annual conference (NASMM). This year's theme is "Exceeding Expectations" and that is our Aging in Place Services mantra as well. Our team is dedicated to offering services to our client that will enhance their lives, enable them to be successful in their next stage of life, and "set the pace" for a smoother move or downsize when they have chosen that path.

As part of this year's program, Sara Beth was part of the Master Class presentation on Job Sharing. Our national network enables us to offer our clients who are moving out of our area (and also those moving into our area!) a partnership with a similar service provider through NASMM. We have been involved in more than 10 job shares in the past several years, and each has been a unique experience, just like our clients!



We have received clients for unpack and set up from Atlanta, Chicago, and several other cities. We have packed and organized several more and sent them to our partner senior service managers in Richmond, VA, Raleigh, NC and Marietta, GA to name a few.



When I submitted the proposal for this educational session it was with our learning experiences from those jobs in mind. I wanted to share those with our fellow SMM's and continue to work together to become aware of the challenges in these jobs. Always looking out for our clients and being their advocates are what is at the heart of our work.

I went to the see the new Lucas Stadium and the Pacers Fieldhouse today as part of my Indy tour. But what will bring great joy to my son and grandchildren is my photo with Danica Patrick's race car! It's been a great learning experience and a lot of fun.

Just like my favorite football team, the Tennessee Titans, we are working to build a stronger team and good relationships with our local communities. We work for real estate agents, estate attorneys, senior communities, and many others who bring their clients to us to help. In addition, many sources such as home health companies recommend us to assist with modifying their client's homes for aging in place.

Our goal is reach out to all of you and let you know about our services, introduce our team, and give you some great stories from our clients. We are looking forward to working with all of you in 2017. The green flag is down and we are on the track to a great new year. Look for our new van around town. *The APS mobile is on the move!*